WELCOME TO A MORE CONNECTED WORLD

NTT Communications ICT Solutions

HOW WILL YOU STAY AHEAD OF THE GAME?

THE SECRET TO GETTING AHEAD IS GETTING STARTED

MARK TWAIN

The world is more connected than ever and the pace of business is rapidly increasing.

You may be asked to support a new business direction or undertake digital transformation while still looking after today's customers and business as usual. At the same time, you will have to manage legacy technologies, close capability gaps and protect your organisation from increased security threats. And all this has to happen against a backdrop of budget challenges and a market where it's hard to find and attract technical talent. We're here to help.

**DATA CENTRE I NETWORK I CLOUD
INFRASTRUCTURE SOLUTIONS
UNIFIED COMMUNICATIONS I SECURITY
MANAGED SERVICES I CONSULTING**

WHO WE ARE

NTT ICT provides the secure IT foundations of network, data centre, cloud and security, which enables smooth IT operations combined with the scalability and innovation to help organisations transform for the future.

We have a 200-strong local team and a proven track record of on-time, on-budget delivery of solutions. We are regularly recognised as an industry leader by independent analysts and are the number one data centre provider globally and have the number one Internet backbone in Asia.

WE APPROACH OPTIMISATION DIFFERENTLY

Most service providers tell you the best way to do things is their way, but it's not always the case. Many of our customers continue to own their infrastructure for critical applications because it makes little operational or commercial sense to move, or they can't move because of compliance or legacy support reasons.

And that's where we can help. Whether your organisation operates in the cloud, prefers on-premise or a combination of both, we help by managing across cloud estates, legacy to cloud transition, re-use of assets and cloud brokering.

WE'RE COMMITTED TO PROVIDING YOU WITH THE SOLUTIONS YOU NEED, DELIVERED WITH WORLD-CLASS SERVICE AND INNOVATION

NTT ICT CAN MAKE A DIFFERENCE

WHAT THIS MEANS FOR YOU

Our offering is diverse. But what does this mean for you? Right now, we can assist you with removing pain points in your business, and help you make a good impression or work with you on longer term strategic projects.

UNDERPIN APPLICATIONS

We provide organisations with the freedom and flexibility to choose the ICT infrastructure that best suits their applications and to manage this system as a single environment.

CONNECT COMMUNITIES OF INTEREST

Organisations are often required to connect complex communities of interest. These networks can include staff located in a range of locations, trading partners, and customers. Increasingly, networks need to deliver electronic goods and services, cater for cloud applications, connect users via mobile, and communicate with smart devices and products.

ENABLE PEOPLE AND 'THINGS'

The inter-networking of physical devices, vehicles, buildings, and other items, combined with A.I. is directing the future toward an Internet of Things (IoT). We are at the heart of the IoT infrastructure, including application hosting, network connectivity, wireless connectivity and security services.

PROTECT DIGITAL ASSETS

Today's digital assets are under constant threat from hackers, disasters, or losing data through normal operations. We can help protect digital assets with backup target services, managed security services, secure cloud hosting, testing and assurance services, as well as Tier 3 data centres.

EXPANSION TO ASIA AND BEYOND

We specialise in helping Australian companies improve and expand their geographic IT operations quickly and consistently into Asia Pacific and around the world. We also make it easy by providing local account management in Australia and access to our offshore teams, so you're always in the loop.

OUR SERVICES

SOFTWARE-DEFINED NETWORK

Our software-defined WAN and Tier 1 Internet backbone services optimise the end user experience for your applications while keeping your network costs under control.

We can connect your communities of interest across Australia and to 196 countries/regions around the world. And, as the number one provider of Internet services in Asia, we enable you to have the best possible internet experience.

INFRASTRUCTURE SOLUTIONS

For customers who want complete control of their IT infrastructure, we have a proven track record of helping organisations design, build and implement their on-premise IT infrastructure. We use our long-term partnerships with over 200 of the world's leading technology vendors to bring you the best multi-vendor solution at the best price.

CONSULTING SERVICES

If you need help developing your future technology direction or getting access to technology expertise, our consultants can help. Our technology consultants have a range of traditional and next-generation IT experience and can help bridge the gap between your current environment and your future state.

DATA CENTRE

NTT ICT's Data Centre Services provide a quality, long-term solution to increase the efficiency of your business and reduce your risks and costs, no matter where you are in the world. By colocating your in-house environment to our data centre, you'll reduce the hassle and cost of managing your data centre with access to local skilled engineers, 24 x 365 to provide help if you need it.

CLOUD SERVICES

Our public and private cloud services are optimised for enterprise organisations. They provide all the benefits of typical cloud services, but also feature specialist support for Oracle and SAP infrastructure, a data sovereign management model and multiple Australian locations. Supporting everything from web applications to the most transaction intensive, compliance sensitive enterprise applications.

UNIFIED COMMUNICATIONS

Our Hosted PBX and SIP Voice offer a simple alternative to the complex networks of on-site PBX devices. Handsets, phone lines and support are provided and fully managed by us. They deliver guaranteed cost savings, advanced communication and collaboration features to enable team productivity and the flexibility to rapidly scale as your business expands with no capital commitment.

MANAGED SERVICES

Using managed services enables you to focus your scarce IT resource on growth and transformation rather than regular IT maintenance. Our managed services include network device management, operating system management and database management. Our managed services are backed by SLAs and a 24 x 365 Australian based engineering and support team.

SECURITY SERVICES

Our managed security services and compliance management approach reduces the threat of data loss or security breaches in on-premise and cloud-based environments. With the help of our security specialists, we can test your current environment against best practice, deploy threat mitigation services in your current environment or design and deliver a bespoke end-to-end security architecture for your infrastructure platform.

DON'T TAKE OUR WORD FOR IT

WE WORK WITH SOME OF THE BIGGEST ENTERPRISES IN AUSTRALIA AND AROUND THE WORLD, SO WE KNOW HOW TO PROVIDE YOUR BUSINESS WITH THE RIGHT SOLUTION. HERE'S A SNAPSHOT OF WHAT OUR EXISTING CLIENTS THINK ABOUT US.

Lynas
CORPORATION LTD

"NTT ICT had been on our radar for a while. It was their reach, networks, and local expertise that really influenced our decision-making process. Looking back, we've had rapid IT growth in the last three years, and this can be attributed to the strong relationship we have with the NTT ICT team. No task has ever been too small, or too ambitious."

GILLIAN KIDSON, CIO

AGL Energy in action.

"AGL likes to deal with companies it can rely on. If NTT ICT say they can do it, we trust they will do so, and we've had several opportunities to test their capabilities. We've now done five projects together, and the constant is that NTT ICT is about delivering capability."

BRETT JAMES, ENTERPRISE OPERATIONS MANAGER

HONDA
The Power of Dreams

"With a seamless global service from NTT Com, we achieved a globally standardised supplier network system, along with faster product development, procurement, and production. Overall operational costs for data transfer have been reduced by about 30%."

MR MIKIYA FUJITA, MANAGER OF SYSTEM SERVICE DIVISION.

Squiz

"Working with NTT ICT has been really positive but not just as a basic sort of supplier vendor relationship but more in a consultative role and NTT ICT really gave us the advice we needed. NTT ICT is a Tier 1 network provider so they have control over their whole network around the world and give us assurances that small providers can't and that's immensely valuable to us."

JUSTIN HIGGINS, GLOBAL HOSTING MANAGER, SQUIZ

SBS

"Every system and every project has its challenges but it is how those problems are managed that sets NTT ICT above other service providers. Because they know our business so well, they understand the implications of any issues and address them for us quickly."

RANDEEP RANA, GROUP MANAGER SOLUTIONS

YOKOHAMA

"NTT is known for its reliable network and world class data centres. The security and performance of their Sydney data centre offered us significant operational advantages over keeping it in-house, whilst also lowering our total cost of ownership."

DUANCE HUM, IT MANAGER

WHY NTT ICT

WHY CHOOSE US

At NTT ICT, we are working to create a more connected world. We provide infrastructure and technology solutions to some of the world's most demanding organisations. As technology advances and evolves, we continue to equip our customers with solutions to ensure they can grow and succeed.

BEST OF LOCAL AND GLOBAL

Our dedicated account personnel in Australia provide you with access to commercial, technical and service teams to manage your projects in Australia and around the world. With our vast geographic coverage, you get the flexibility of working with NTT ICT teams on the ground in 87 countries around the world including 19 in APAC. We're proud to employ 241,000 worldwide, with 27,000 in APAC and a 200-strong local team working with you.

> ### COMMITMENT IS AN ACT, NOT A WORD
>
> JEAN-PAUL SARTRE

BROAD PRODUCT PORTFOLIO

We provide a broad range of services which means you can simplify your supplier management model to reduce complexity, remove the risk of suppliers pointing fingers at each other when something goes wrong and get better value for money from bundling.

FINANCIALLY STABLE

NTT ICT is a wholly-owned subsidiary company of NTT Communications, one of the largest ICT companies and has a Standard and Poor credit rating of "AA", the highest of any telco in the world. Every day 85 of the Fortune 100 companies trust our technology to do their work.

INDUSTRY INNOVATOR

Partnering with us gives you access to the latest and most innovative technologies. We have 6,000 R&D staff and invest over $1.8 billion in R&D annually, so that you can stay ahead in your business.

SECURE AND COMPLIANT

NTT ICT provides managed security services, ISO27001 compliance and can support Australian government ISM requirements. We have a track record of managing security-sensitive customer environments used by financial services, government and commercial organisations. We are also backed by capability from NTT security, our in-house global security specialist.

AN INTERNET LEADER

NTT Communications is a global Tier 1 Internet provider and number one in Asia. Our high-speed, high-capacity network offers connectivity between major service providers in the Asia-Pacific, Americas and Europe designed to deliver the best possible internet experience even during periods of heavy traffic. In conjunction with our quality backbone, we provide a low latency connection, which delivers an optimal user experience.

STRONG PARTNERSHIPS

We are a vendor-neutral IT infrastructure partner to over 200 of the world's leading technology vendors and we leverage these relationships to provide the right solution for your business.

COMMITTED TO CUSTOMER OUTCOMES

Our delivery-orientated approach means we deliver what we say we will. We have a depth of local engineering talent and a number of dedicated local account managers.

COMMERCIALLY FLEXIBLE

The financial strength of NTT ICT means we will take on commercial risk to help our clients manage their day-to-day operations better, or to reduce the barriers to transform their IT setup entirely.

INNOVATION IS IN OUR DNA

**MCLAREN-HONDA F1
RELIES ON OUR TECHNOLOGY**

We are the official technology partner for McLaren-Honda Formula 1 racing team providing network, cloud, data connectivity and other services with an emphasis on innovation, reliability and agility. There is absolutely no room for error or downtime, especially during a race. This partnership is a testament to the fact that we can deliver our technology to meet these relentless demands.

TECHNOLOGY TO MONITOR HEALTH

We are leading the way in personal health monitoring with the Hitoe sensor fabric. This enables advanced monitoring of heart rate, fatigue levels, nervousness and general health conditions using a combination of Hitoe fabric shirts, Bluetooth connectivity and associated data management tools. This technology is being used by airline maintenance staff and bus drivers to monitor and increase health and safety in the workplace.

SIMPLIFY MANAGEMENT OF YOUR IT ESTATE

We have developed a tool, Cloud Management Platform (CMP), which provides commercial and operational insight into cloud, network and on-premise resources from a single pane of glass and a common service catalogue. CMP outputs can be used to manage cost and consumption, capacity management, incident management, and compliance. It is a tool designed to simplify and centralise the management of an organisation's service offerings.

McLAREN HONDA / NTT Communications
TECHNOLOGY PARTNER

INNOVATION IS THE
CALLING CARD OF THE FUTURE

ANNA ESHOO

OUR RECOGNITION

WE'VE BEEN RECOGNISED AND AWARDED ALL OVER THE WORLD FOR OUR DEDICATION, PROFESSIONALISM AND INNOVATION. HERE ARE A FEW OF THE ACCOLADES WE ARE MOST PROUD OF.

RECOGNISED AS A LEADER BY ANALYSTS

We were recognised as "Leader" in 2017 Gartner Magic Quadrant for Network Services, Global for the fourth consecutive year and a "Leader" in 2016 Gartner Magic Quadrant for Cloud-Enabled Managed Hosting, Asia/Pacific.

We were named a Champion in Frost IQ: Asia-Pacific Data Center Service Providers, 2017, Champions for the third consecutive year in APAC Frost IQ: Hosted Telephony and UCC Services Providers, 2016 and recognised as 2016 Frost & Sullivan Asia Pacific Hosted Telephony and UC Applications Service Provider of The Year.

We were recognised as a Leader in IDC ITMarketScape: Worldwide UCaaS Service Provider 2015 Vendor Assessment, Leader in IDC ITMarketScape: Worldwide Advanced Enterprise WAN Data Service Provider 2015 and Leader in IDC ITMarketScape Worldwide Telecom Service Provider Vendor Assessment.

RECOGNISED AS A SERVICE LEADER

2015 and 2016 CRN MVP: Global Player with Local Strength

NTT Communications named as "Best Global Operator for 2016" at the World Communications Awards.

NTT Com was named Operator of the Year for the third time, Wholesale Operator of the Year for the second year in a row and The Connected Asia Award at the Asia Communication Awards in 2017.

In the 2017 Telecom Asia Awards, NTT Com was awarded Best Cloud-Based Service for its Cloud Management Platform (CMP). NTT Com has won the award for the 5th consecutive year.

CHANGE IS INEVITABLE.
GROWTH IS OPTIONAL

JOHN C MAXWELL

AS YOU CAN SEE, WE'RE MORE THAN JUST AN ICT PROVIDER

If you'd like to talk about the future
of your business, please get in touch.

CONTACT DETAILS

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NTT *Communications* ICT Solutions